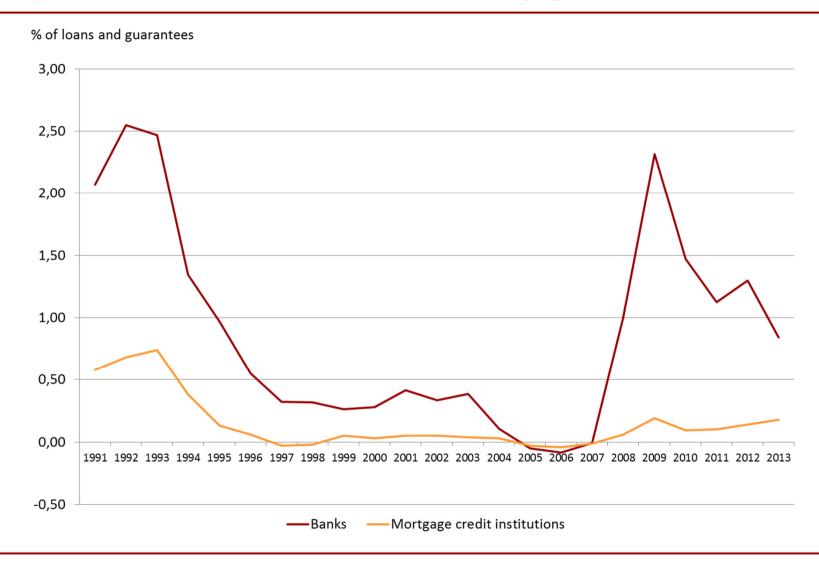


# Household Debt and Economic Policy

# Workshop on Household Debt - a challenge for the future?



# Impairment loss ratios of banks and mortgage credit institutions



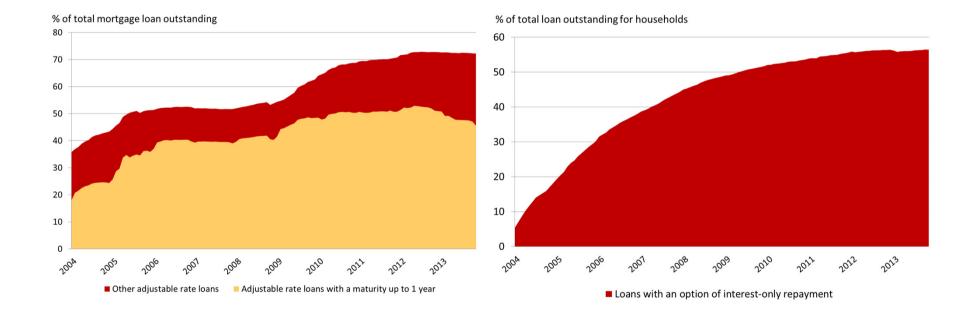


# Impairment loss ratios of banks and MCIs for households

# % of loans and guarantees for households 3,0% 2,5% 2,0% 1,5% 1,0% 0,5% 0,0% 2013 2012 ■ Banks ■ Mortgage credit institutions



# Changes in loan composition





# Initiative – requirement when granting loans

Executive Order on Good Business Practice for Financial Undertakings, article 19



Credit institutions may only offer variable-rate loans to customers with a financial situation, which, in the assessment of the bank, implies that the customer can be approved for taking up a 30-year fixed-rate loan with amortisation.



#### Demands for disposable income – clients with normal creditworthiness

- A client with normal creditworthiness is characterized by a positive wealth, adequate disposable income and gearing ratio.
- The monthly disposable income for clients with normal creditworthiness must at least be:

1 adult: 5,000 DKK

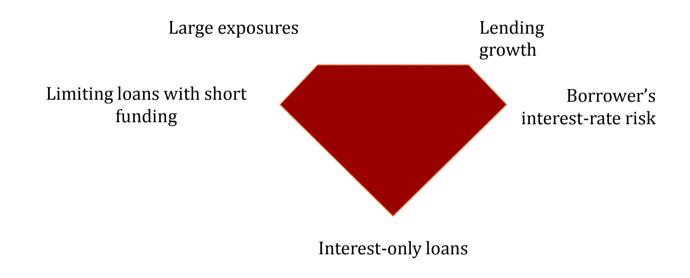
1 couple: 8,500 DKK

+ 2,500 DKK per resident child

- The gearing ratio for households must not exceed:
  - 3.5 for private property or second home
  - 1.75 for cooperative property
  - [0.3-0.75] for rented property



# Initiative - Supervisory Diamond for Mortgage-Credit Institutions

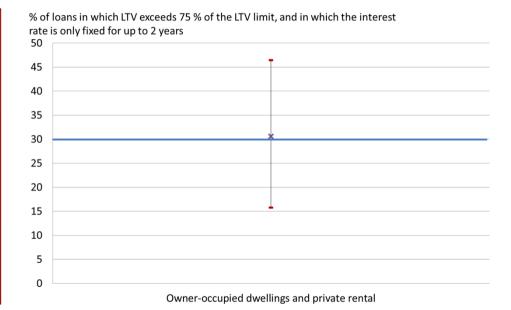




#### Borrower's interest-rate risk

#### Benchmark in Supervisory Diamond

The percentage of loans in which LTV exceeds 75% of the LTV limit, and the interest rate is fixed for up to two years < 30%.

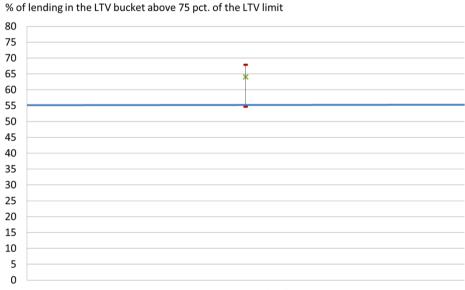




## Interest-only loans

## Benchmark in Supervisory Diamond

Percentage of interest only loans in the LTV bucket above 75% of the LTV limit < 55 pct.





# Initiative – 5 percent down payment

Requirement that home buyers will have to make a down payment of at least 5% when purchasing a home.



Increase the customers' financial robustness by testing their ability to save before purchasing

- Reducing the risk of taking on a mortgage that is too expensive
- Greater robustness against fluctuations in property prices

Just announced - Executive Order to be amended